



## Transcribed notes from flipcharts – ESC-US National Meeting 2018

### FOR ESC-US

Inventory skills across the network and try to leverage models and competencies from other affiliates locally KK

Can we talk about “executive” being old-school? How about “professional?” KK

Collaboration of the willing/aligned – (not necessary or even desirable to have all aligned) YVH

Broaden definition of network (possibly- uses high-skilled volunteers to deliver OD and capacity-building

Definition of what are affiliates perhaps needs to change

Does the name Executive Service Corps still serve us well?

Peer calls – focus on collaboration; open for “current challenges” DF

ESC-US might consider taking some of our own medicine by undertaking some strategic planning initiatives, e.g. looking through the lenses of competitive landscape, Porter’s Five Forces, SWOT, etc. KK

Not where are gaps in ESC-US but where are capacity-building gaps – geographic – SL

Change tone of affiliate calls from “telling” to “sharing” DK

What do we leverage given more virtual consulting opportunities SL

Value statement and goals need to be defined DF

Explore intersection with other similar organizations DF

### FOR ESC AFFILIATES

The professionalism and commitment we expect from volunteers is very different in some cases, e.g. a week of training vs 4 hours to be a consultant. Why? What influences these models? SL

Share best practice of engaging and utilizing non-retiree volunteers PM

ED and staff overload and burnout – share solutions

Assist each other re viability, financial strength DF

Pricing exploration DF

Share our best tools and programs DF

Are job descriptions for consultants consistent across ESC?

How do they differ?

Can we offer to do projects for each other – an ESC project of studying another ESC – peer review PM

### **FOR OUR OWN ORGANIZATIONS**

As we consider our future at ESCCO, what can we learn from NESC's story? PM

All the roles that our consultants/volunteers can play to build our organization LM

How to initiate 'cohort' initiatives LM

Explore ideas of using virtual consultants for services we don't intend to offer YVH

It would be so nice to have a logical pricing structure SL

Copyright? DF

Review, explore, adapt others' programs DF

Challenges with the more dispersed consultant models?

### **MISCELLANEOUS**

For the sector – what role can we play in helping to reduce the number of new/existing NFP's; rather, add needed programs to existing mission-compatible NFP's PM

(Note that Bob wrote a dissent to this concept)

Measuring outcomes of projects – not easy MT

What makes 501 Commons work? MT

How to handle occasional proposals from persons wanting to set up an ESC MT